

Public Service Company of New Hampshire
Docket No. DE 10-188

Record Request RR-01
Dated: 12/21/2010
Q-STAFF-001
Page 1 of 1

Witness: Thomas R. Belair
Request from: New Hampshire Public Utilities Commission Staff

Question:

Exhibit 17: Please identify all unspent funds from each utility's 2010 budget by sector, and specify the amount of unspent M & E funds.

Response:

ALL ESTIMATES ARE PRELIMINARY BASED ON THE BEST AVAILABLE INFORMATION AS OF 12/21/10.

1. PSNH estimates to have \$284,084 of unspent funds for 2010 as compared with the 2010 budget. The sector breakdown is that the Residential budget is estimated to be overspent by \$311,801, while the C&I budget is estimated to be underspent by \$595,885. The preliminary unspent amount is the difference of \$284,084.

2. The 2010 PSNH M&E budget was \$591,452 less 2010 expenditures of \$209,263 leaving a preliminary unspent M&E balance of \$382,189.

PSNH Response

Public Service Company of New Hampshire
Docket No. DE 10-188

Record Request RR-01
Dated: 12/21/2010
Q-STAFF-002
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Witness: Thomas R. Belair
Request from: New Hampshire Public Utilities Commission Staff

Question:

Exhibit 18: Is there a deadline by which each utility must receive an invoice for program year 2010 expenditures? If so, please state the deadline and describe any other billing considerations of which the Commission should be aware.

Response:

PSNH tracks yearly program expenditures with a work order that is independent of the year-end closing. Invoices can be booked against the 2010 programs until the work order is closed. PSNH requests that all 2010 invoices be received by the close of business on January 14, 2011.

PSNH Response

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Docket No. DE 10-188

Record Request RR-01
Dated: 12/21/2010
Q-STAFF-003
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Witness: Thomas R. Belair
Request from: New Hampshire Public Utilities Commission Staff

Question:

Exhibit 19: Re page 17 of the Core filing. For each utility, please provide the total amount of dollars that have been obligated for multi-year projects by sector.

Response:

PSNH Residential Sector (HEA Wxn and new construction programs, some in Energy Star Lighting)

2011 Committed:	\$466,000
2011 Prospective:	\$896,000
2012 Committed:	\$ 12,000
2012 Prospective:	\$300,000

PSNH C&I Sector (mostly the new construction programs, some Large and Small Business programs)

2011 Committed:	\$544,000
2011 Prospective:	\$550,000
2012 Committed:	\$0
2012 Prospective:	\$ 50,000

PSNH Response

Public Service Company of New Hampshire
Docket No. DE 10-188

Record Request RR-01
Dated: 12/21/2010
Q-STAFF-004
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Witness: Thomas R. Belair
Request from: New Hampshire Public Utilities Commission Staff

Question:
Exhibit 21: Please provide a copy of OEP data request 1-2.

Response:
Please see attached response to OEP data request 1-2.
The Commission reserved Exhibit 21 for this response.

**Public Service Company of New
Hampshire
Docket No. DE 10-188**

Data Request OEP-01

Dated: 08/16/2010

Q-OEP-002

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Witness: Thomas R. Belair
Request from: Office of State Planning and Energy Programs

Question:

PSNH/Unitil: Please describe how contractors are selected to participate in the HPwES program and how the utilities determine which contractor receives leads generated by the utility?

Response:

Contractor Selection

Contractors are selected based on their ability to deliver the services of the program that have been modeled after the national Home Performance with Energy Star program. Candidates should have a demonstrated knowledge of weatherization best practices along with holding Building Analyst certification from the Building Performance Institute (BPI).

Qualified candidates must be fully insured and accept compensation based on the established program material pricing and fee structure. Contractors must also agree to abide by all program reporting requirements which include submittal of project proposals for benefit/cost review and awarding of incentives and all "as built" documentation used for invoicing and tracking of program participation and savings.

Project Assignments:

Contractors are encouraged to generate their own program leads which result in direct assignment of projects. The program on-line Home Heating Index (HHI) screening tool was designed to allow customers to determine their eligibility for the program and fill out the on-line enrollment form. The enrollment form includes a section to allow customers to identify how they learned about the program. Contractors have been educated to direct customers to the tool and have customers identify the contractor as the source of the lead. These leads are then provided directly to the contractor. Unidentified leads are assigned based on current contractor workloads, geographic location and past contractor performance.

(PSNH/UES Response)